

United Way of Greater Rochester, Inc.
Annual Report to the
Better Business Bureau
Foundation of Upstate New York

INVEST. CONNECT. SERVE.



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United Way of Greater Rochester's mission is to unite the good will and resources of the Greater Rochester community so that everyone can thrive.

United Way invests \$13.8 million in 76 Community Fund partner programs that provide a safety net of services to help people across all walks of life and levels of need. These partners use research and prevention to get the best results to help all of Rochester thrive. All programs and initiatives supported by United Way's Community Fund are monitored, measured and evaluated regularly to confirm they're achieving positive results for our community and local people in need.

Our results are making a real difference for local people:

- Community Fund parent education programs result in 97% of families avoiding child maltreatment, abuse and neglect.
- Students in our after-school and summer enrichment programs have one full point higher GPAs than their nonparticipating peers.
- We are helping 95,000 families get nutritious meals through food pantries and soup kitchens.

The following is an overview of United Way of Greater Rochester's income and expenses for the fiscal year ended March 31, 2016.

Total Revenue and Support:	\$34,074,309
Program Services	
Allocations to agencies	\$24,144,066
Community investment and services	<u>\$ 3,747,815</u>
Total program services	\$27,891,881
Supporting Services	
Resource development	\$ 3,479,556
General management	<u>\$ 2,227,431</u>
Total supporting services	\$ 5,706,987
Total Expenses:	33,598,868*

*Note other items included in the financial statements, but not shown here are investment gains/losses and change in funded status of pension and postretirement plans. Further detail can be found in the full set of March 31, 2016 financial statements.

Total Assets	\$142,803,711
Total Liabilities	\$ 15,028,978
Total Net Assets	\$127,774,733

Board of Directors

Chair: Daniel Burns Secretary: David Fiedler
Treasurer: James Brush Executive Director: Fran Weisberg

The United Way of Greater Rochester, Inc. is tax-exempt under section 501(c)(3) of the Internal Revenue Code. Donations are tax-deductible to the extent allowed by law.